

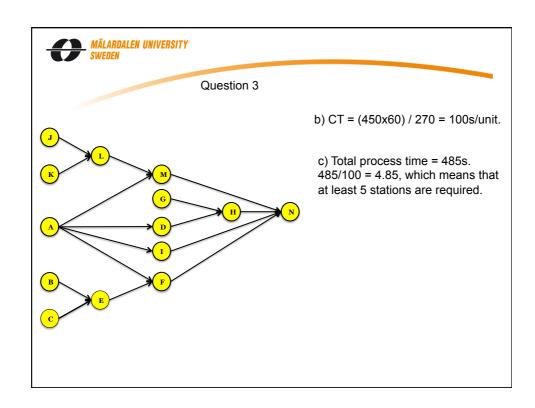


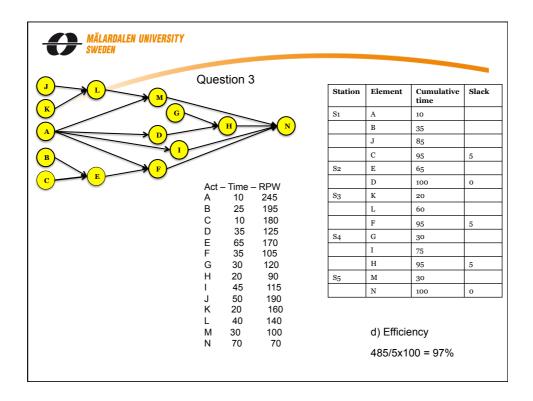
$$\mu = 5$$
, $\lambda = 3$

$$L_q = \rho L = \frac{3^2}{5(5-3)} = 0.9 \ products$$

$$L = \frac{3}{5-3} = 1.5 \ products$$

- The queue will have an average of 0.9 products, which means that room for one product should be enough. In other words, 1.5 m² floor space should be required.
- The average value of products in the testing system would be 1.5 x 1400 = 2100 €





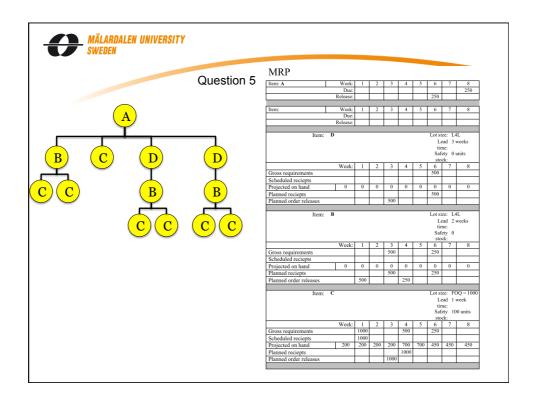


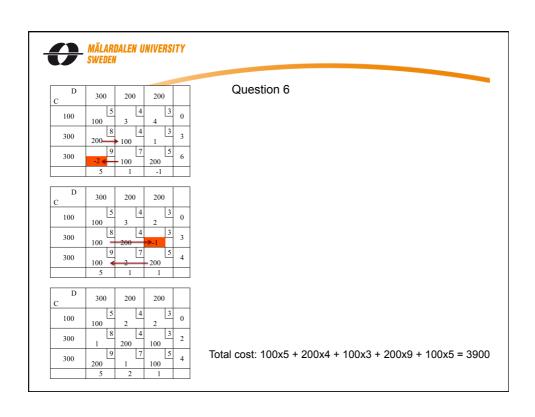
ELS =
$$\sqrt{\frac{2DS}{H}} \sqrt{\frac{p}{p-d}} = \sqrt{\frac{2 \times 10500 \times 200}{0.21}} \sqrt{\frac{190}{190-30}} = 4873.4 \text{ barrels}$$

$$C = \frac{Q}{2} \left(\frac{p-d}{p} \right) H + \frac{D}{Q} S = \frac{4873.4}{2} \left(\frac{190-30}{190} \right) 0.21 + \frac{10500}{4873.4} 200 = \$861.82$$

$$TBO_{ELS} = \frac{ELS}{D}350(days/year) = \frac{4873.4}{10500}350 = 162.4 \approx 162 \ days$$

$$t_P = \frac{ELS}{P} = \frac{4873.4}{190} = 25.6 \approx 26 \ days$$







The steps are the following:

- 1. Identify the bottlenecks
- 2. Exploit the bottlenecks
- 3. Subordinate all other decisions to step 2.
- 4. Elevate the bottlenecks.
- 5. Do not let inertia set in.

Further descriptions in the line of the description in the book pp. 266-267 (ed. 10) Also in the PP Capacity and break-even analysis



Question 8

Quarter	True demand	Forecast	Error (Abs)	Error ²
1	180	175	5	25
2	168	176	8	64
3	159	175	16	256
4	175	173	2	4
5	190	173	17	289
6	205	175	30	900
7	180	178	2	4
8	182	178	4	16
Total:			84	1558

$$MAD = \frac{\sum |E|}{n} = \frac{84}{8} = 10.5$$

$$MSE \frac{\sum E_t^2}{n} = \frac{1558}{8} = 194.75$$



Forecasts (α = 0.5): Q2: 0.5x180 + 0.5x175 = 177.5 Q3: 0.5x168 + 0.5x177.5 = 172.8 Q4: 0.5x159 + 0.5x172.8 = 165.9 Q5: 0.5x175 + 0.5x165.9 = 170.4 Q6: 0.5x190 + 0.5x160.4 = 180.2 Q7: 0.5x205 + 0.5x180.2 = 192.6 Q8: 0.5x180 + 0.5x192.6 = 186.3 Q9: 0.5x182 + 0.5x186.3 = 184.2

Quarter	True demand	Forecast	Error (Abs)	Error ²	
1	180	175	5	25	
2	168	178	10	100	
3	159	173	14	196	
4	175	166	9	81	
5	190	170	20	400	
6	205	180	25	625	
7	180	193	13	169	
8	182	186	4	16	
Total:			100	1612	

$$MAD = \frac{\sum |E|}{n} = \frac{100}{8} = 12.5$$

$$MSE \frac{\sum E_t^2}{n} = \frac{1612}{8} = 201.5$$

 α = 0.1 gives a smaller MAD, which is better.



Question 9

Described in PP Inventory management

a) Functions of inventory may be the following:

- To meet anticipated customer demand
 To smooth production requirements
- 3. To buffer between operations
- 4. To protect against stock-outs
- 5. To exploit order cycles6. To hedge against price raises
- 7. To permit operations (Pipeline inventory)

b) Three reasons for keeping low inventory may be:

- 1. Avoid bound capital
- 2. Inventory hides quality problems
- 3. Inventory requires space
- 4. Inventory requires handling



$$EOQ = \sqrt{\frac{2DS}{H}} = \sqrt{\frac{2 \times 2000 \times 20}{0.2 \times 2}} = 447.2 \text{ or } 447 \text{ units}$$

This is an infeasible solution, since 447 units can't be ordered for €2/unit. Therefore, we calculate the EOQ at the next lowest price €2:25:

$$EOQ = \sqrt{\frac{2DS}{H}} = \sqrt{\frac{2 \times 2000 \times 20}{0.2 \times 2.25}} = 421.6 \text{ or } 422 \text{ units}$$

This is a feasible solution. Next, we calculate the total cost at EOQ and at higher discount quantities:

$$C = \frac{Q}{2}(H) + \frac{D}{Q}(S) + PD$$

$$C_{422} = \frac{422}{2}(0.2 \times 2.25) + \frac{2000}{422}(20) + 2.25 \times 2000 = 4689.74$$

$$C_{1000} = \frac{1000}{2}(0.2 \times 2) + \frac{2000}{1000}(20) + 2 \times 2000 = 4240$$

The cost for ordering 1000 is the lowest.



Question 11

Consumer products

Consumer Products are those that are directed to end users.

- Convenience Products are those goods and services that consumers purchase frequently, immediately, and with limited comparative shopping. Typical products are food.
- Shopping Products are those for which customers are willing to seek and compare: shopping many locations, comparing price and quality, performance, and making a purchase only after careful deliberation. Typical products are fashion clothes.
- Specialty Products are those for which buyers are willing to expend a substantial
 effort and often to wait a significant amount of time in order to require them.
 Buyers seek out particular types and brands of goods and services. Typical
 products are custom made automobiles.







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Consumer products

	Convenience products	Shopping products	Specialty products
Distribution	Wide with many outlets	\longleftrightarrow	Centralized with few outlets
Logistics costs	High but justified by the increased sales potential	\longleftrightarrow	Low because of limited distribution
Customer service	Product availability and accessibility	\longleftrightarrow	Low in terms of logistics

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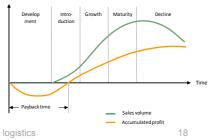


Question 11

Product life cycle (PLC)

The **physical distribution strategy** differs for each stage.

- During the introductory stage, the strategy is a cautious one, with stocking restricted to relatively few locations. Product availability is limited.
- The growth stage may be fairly short
- During the maturity stage, sales growth is slow or stabilized at a peak level. At this time
 the product has its widest distribution.
- During the decline stage, sales volume declines as a result of technological change, competition, or waning consumer interest.



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Product characteristics

- Weight/Bulk Ratio: Products with a high density, i.e. have a high weight-bulk ratio show
 good utilization of transportation equipment and storage facilities. However, for products
 with low density, the weight capacity of transportation equipment is not fully realized
 before the bulk carrying limit is reached.
- Value-Weight Ratio: Storage costs are particularly sensitive to value. Low product value means low storage cost, but high transportation cost in relation to sales value. The opposite is true for high value products.
- Risk Characteristics: When a product shows high risk (e.g. is flammable) more restrictions on the distribution system are needed. Both transport and storage costs are higher.

	Weight/ Bulk		Value/ Weight		Risk	
Cost	High	Low	High	Low	High	Low
Storage	Low	High	High	Low	High	Low
Transportation	Low	High	Low	High	High	Low

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Question 12

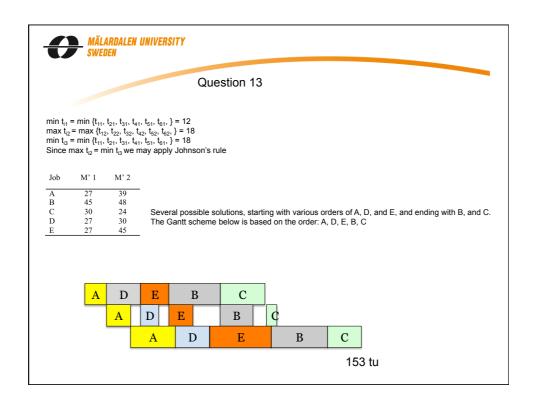
D = 520 u/week σ_t = 17 units

a)
$$\sigma_{dLT} = \sqrt{\sigma_d^2 L} = \sigma_d \sqrt{L} = 17\sqrt{7} = 45$$
 units

b) dL = 520x7 = 3640 units

c) $R = \bar{d}L + Safety stock$

Safety stock= $Z\sigma_{dLT}$ Service level 99% give Z = 2.33 Safety stock = 2.33 x 45 = 105 R = 3640 + 105 = 3745





$$M = \frac{30000 \times 0.6 + \frac{30000}{50} \times 3 + 12000 \times 1 + \frac{12000}{30} \times 3}{200 \times 16 \times 0.85} = 12.13$$

13 machines are necessary



A function of wage rates, training requirements, work attitudes, worker productivity, union strength. See details on page 408.